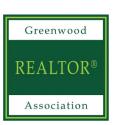
# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



## February 2025

U.S. sales of new single-family homes dropped 10.5% month-overmonth and 1.1% year-over-year to a seasonally adjusted annual rate of 657,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales to come in at 680,000 units for the month. Sales decreased 20% in the Northeast, 16.7% in the Midwest, and 14.8% in the South, but increased 7.7% in the West. For the 12-month period spanning March 2024 through February 2025, Pending Sales in the Greenwood Association of REALTORS® region softened 3.3 percent overall. The price range with the largest pending sales gain was the \$750,001 to \$1,000,000 range, where sales improved 54.2 percent.

The overall Median Sales Price went up 7.1 percent to \$257,000. The property type with the largest gain was the Single-Family Homes segment, where prices went up 6.6 percent to \$259,900. The price range that tended to sell the quickest was the \$750,001 to \$1,000,000 range at 79 days. The price range that tended to sell the slowest was the \$500,001 to \$750,000 range at 140 days.

Market-wide, inventory levels softened 35.4 percent. The property type with the smallest loss was the Single-Family Homes segment, where the number of properties for sale dropped 30.9 percent. That amounts to 3.5 months of inventory for Single-Family Homes and 0.5 months of inventory for Condos.

## **Quick Facts**

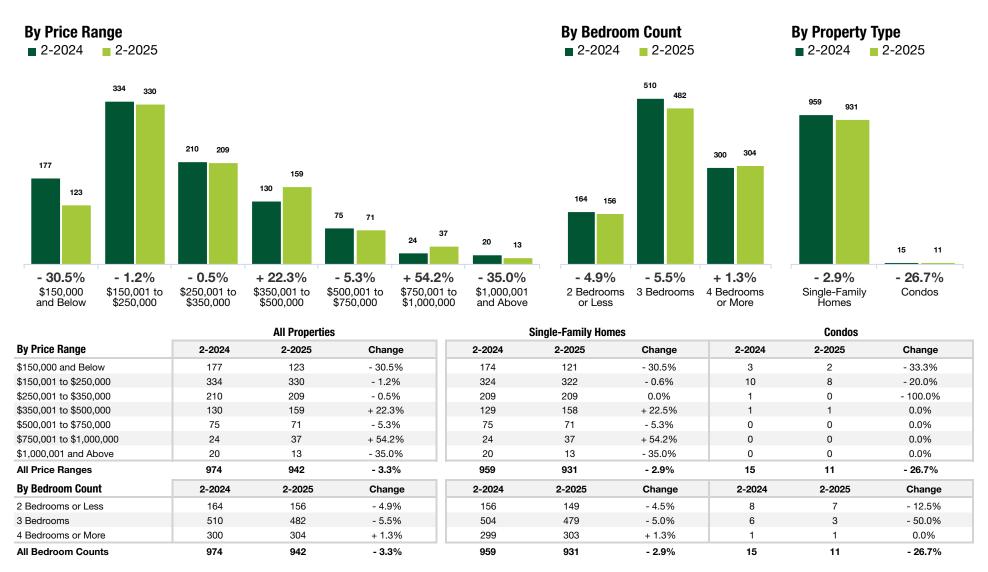
+ 54.2%	+ 1.3%	- 2.9%	
Price Range with	Bedroom Count with	Property Type With	
Strongest Sales:	Strongest Sales:	Strongest Sales:	
\$750,001 to \$1,000,000	4 Bedrooms or More	Single-Family Homes	
Pending Sales		2	
Closed Sales	3		
Days On Market Unti	ays On Market Until Sale 4		
Median Sales Price	5		
Percent of List Price	6		
Inventory of Homes f	or Sale	7	
Months Supply of Inv	Nonths Supply of Inventory		



## **Pending Sales**

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

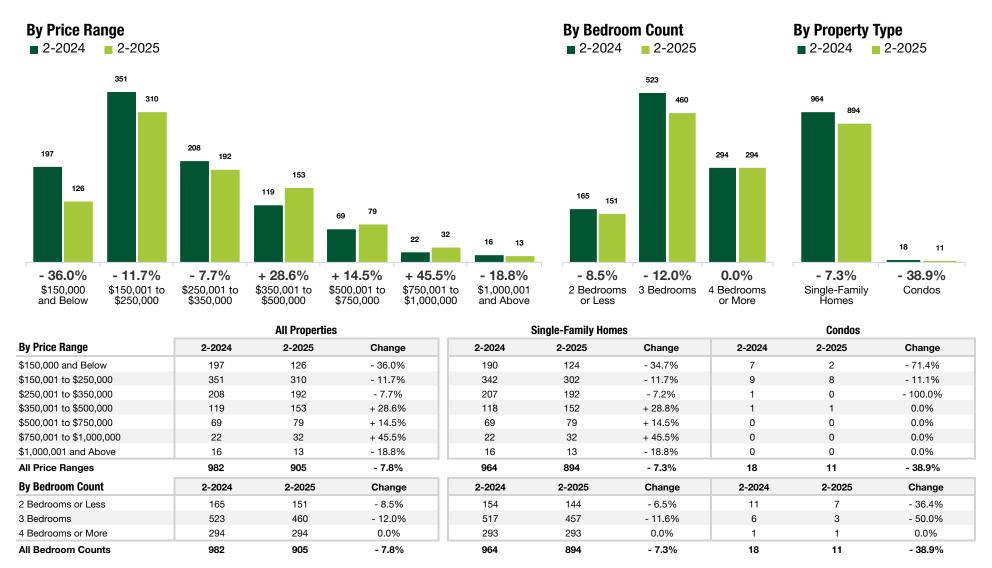




#### **Closed Sales**

A count of the actual sales that closed. Based on a rolling 12-month total.





## **Days On Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted.

90

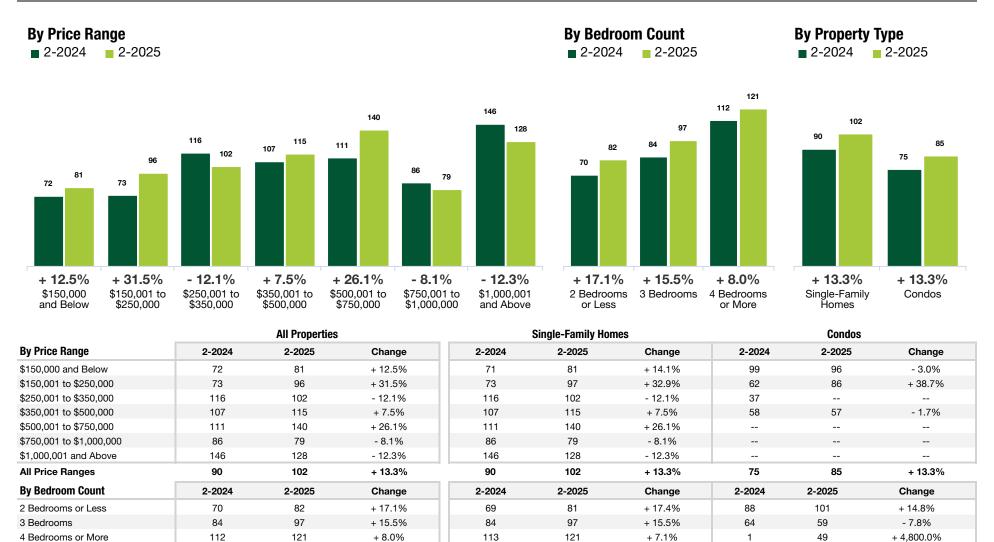
102

+ 13.3%

Based on a rolling 12-month average.

**All Bedroom Counts** 





90

102

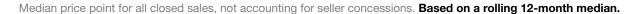
+ 13.3%

75

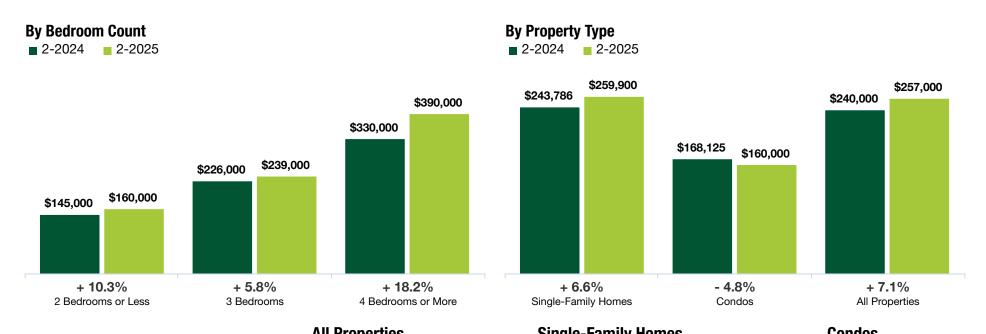
85

+ 13.3%

#### **Median Sales Price**







	All Properties		
By Bedroom Count	2-2024	2-2025	Change
2 Bedrooms or Less	\$145,000	\$160,000	+ 10.3%
3 Bedrooms	\$226,000	\$239,000	+ 5.8%
4 Bedrooms or More	\$330,000	\$390,000	+ 18.2%
All Bedroom Counts	\$240,000	\$257,000	+ 7.1%

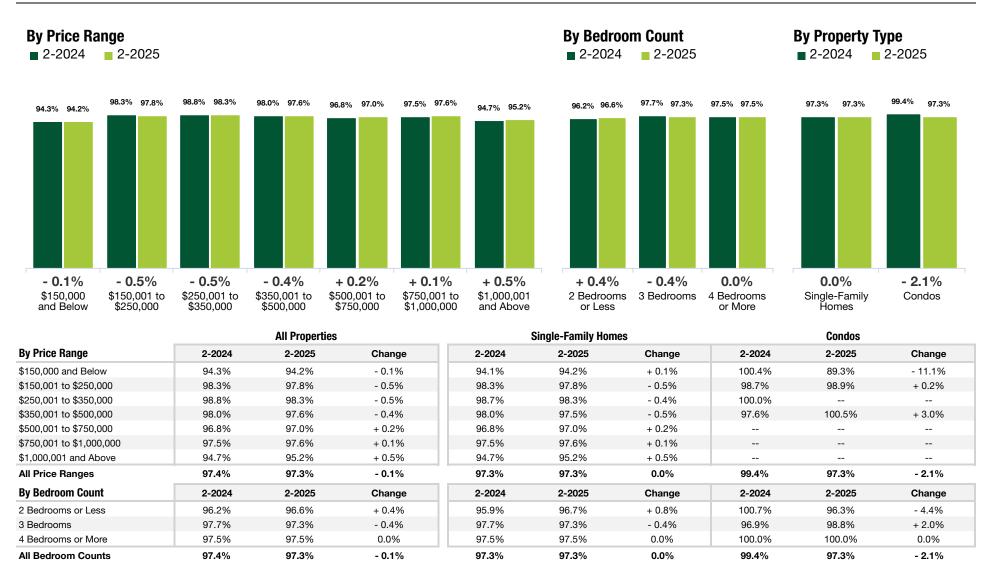
Single-ramily nomes			Condos		
2-2024	2-2025	Change	2-2024	2-2025	Change
\$144,950	\$160,000	+ 10.4%	\$150,000	\$160,000	+ 6.7%
\$226,000	\$239,000	+ 5.8%	\$231,950	\$154,900	- 33.2%
\$330,500	\$390,000	+ 18.0%	\$220,000	\$210,000	- 4.5%
\$243,786	\$259,900	+ 6.6%	\$168,125	\$160,000	- 4.8%

#### **Percent of List Price Received**

Based on a rolling 12-month average.



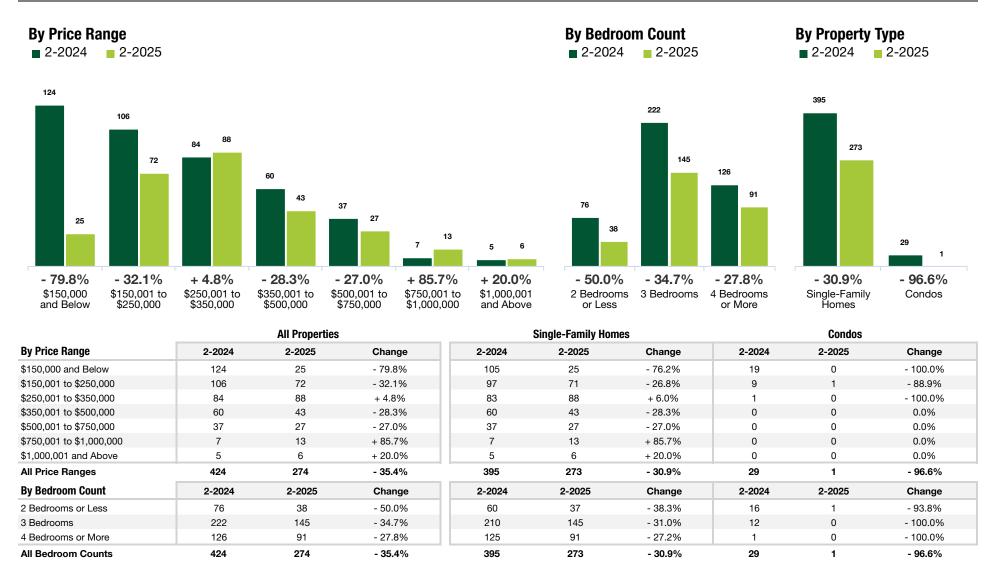




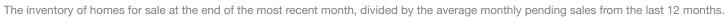
#### **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





## **Months Supply of Inventory**





#### Based on one month of activity.

