Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



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May 2025

U.S. sales of new residential homes rose 10.9% month-over-month and 3.3% year-over-year to a seasonally adjusted annual rate of 743,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast sales declining to a rate of 693,000 units for the month. There were an estimated 504,000 new homes for sale heading into May, for an 8.1-month supply at the current sales pace. For the 12-month period spanning June 2024 through May 2025, Pending Sales in the Greenwood Association of REALTORS® region decreased 3.0 percent overall. The price range with the largest pending sales gain was the \$250,001 to \$350,000 range, where sales rose 22.8 percent.

The overall Median Sales Price increased 7.2 percent to \$259,900. The property type with the largest gain was the Single-Family Homes segment, where prices increased 6.1 percent to \$260,000. The price range that tended to sell the quickest was the \$150,000 and Below range at 86 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 180 days.

Market-wide, inventory levels decreased 21.6 percent. The property type with the smallest loss was the Single-Family Homes segment, where the number of properties for sale softened 16.2 percent. That amounts to 4.6 months of inventory for Single-Family Homes and 0.5 months of inventory for Condos.

Quick Facts

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Months Supply of Inventory

+ 22.0 70	- 1.270	- 2.0 70
Price Range with	Bedroom Count with	Property Type With
Strongest Sales:	Strongest Sales:	Strongest Sales:
\$250,001 to \$350,000	3 Bedrooms	Single-Family Homes
Pending Sales		2
Closed Sales	3	
Days On Market Unt	il Sale	4
Median Sales Price	5	
Percent of List Price	6	
Inventory of Homes	7	

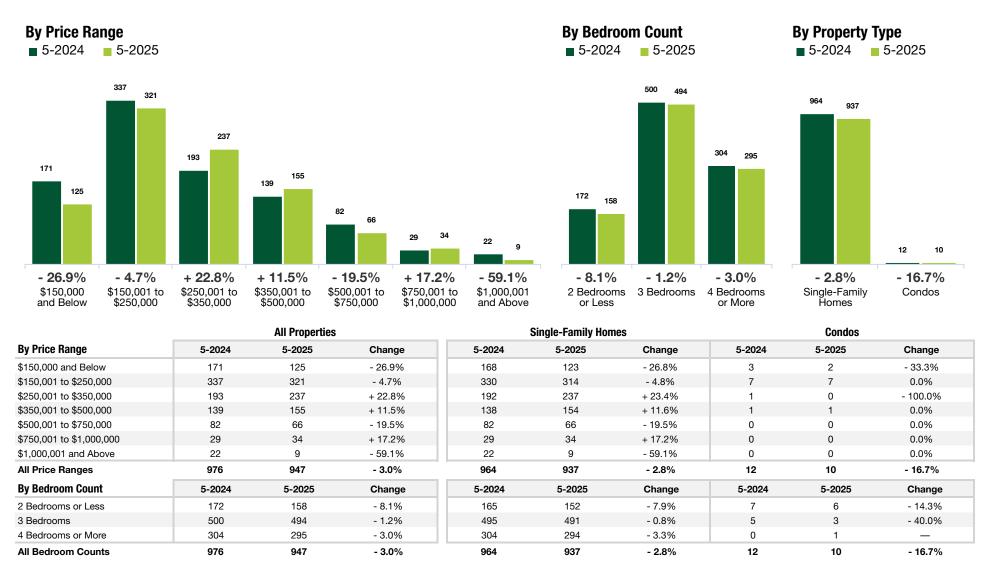
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Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

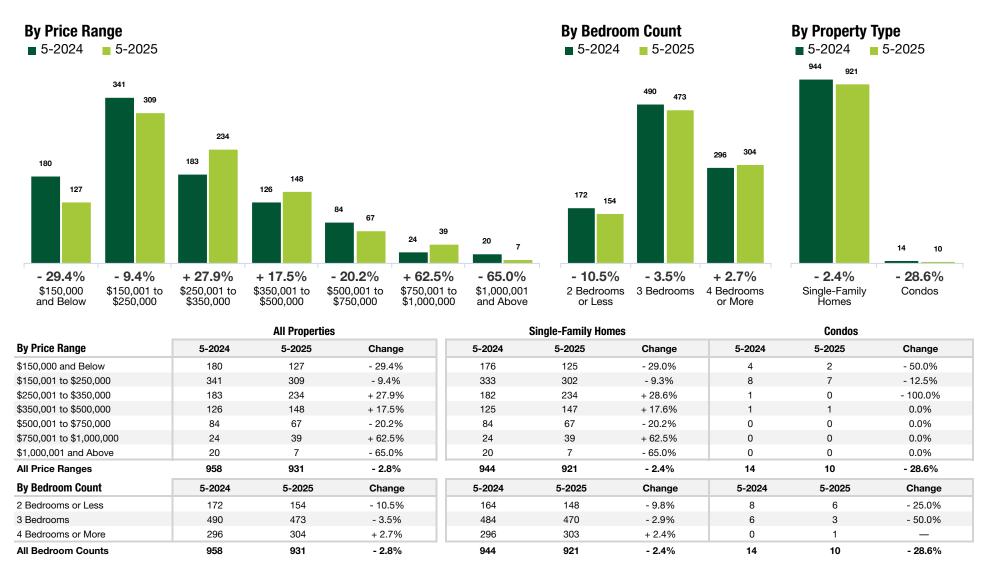




Closed Sales

A count of the actual sales that closed. Based on a rolling 12-month total.



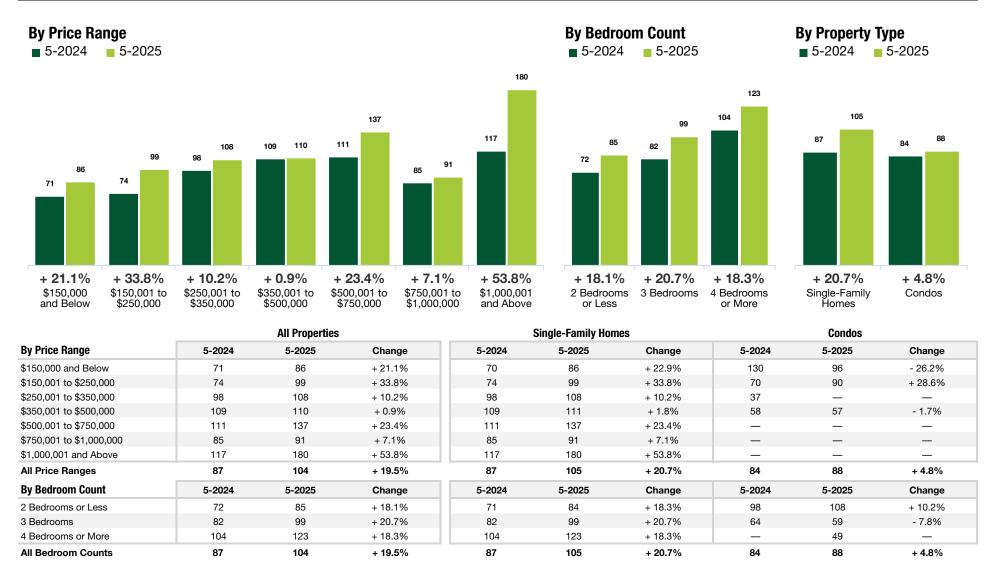


Days On Market Until Sale

Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.

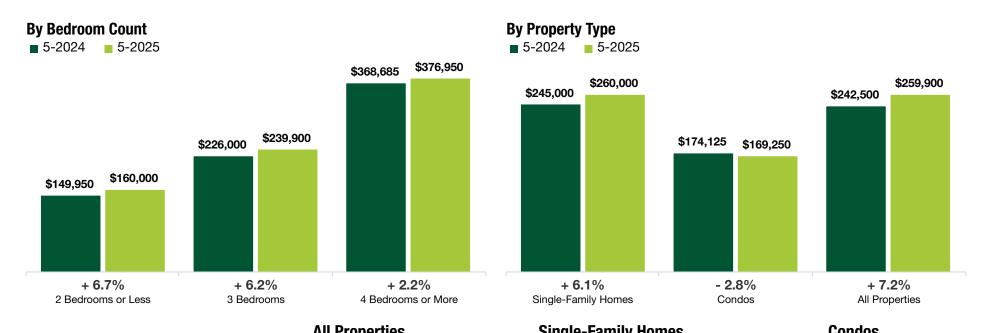




Median Sales Price

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



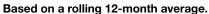


	All Properties		
By Bedroom Count	5-2024	5-2025	Change
2 Bedrooms or Less	\$149,950	\$160,000	+ 6.7%
3 Bedrooms	\$226,000	\$239,900	+ 6.2%
4 Bedrooms or More	\$368,685	\$376,950	+ 2.2%
All Bedroom Counts	\$242,500	\$259,900	+ 7.2%

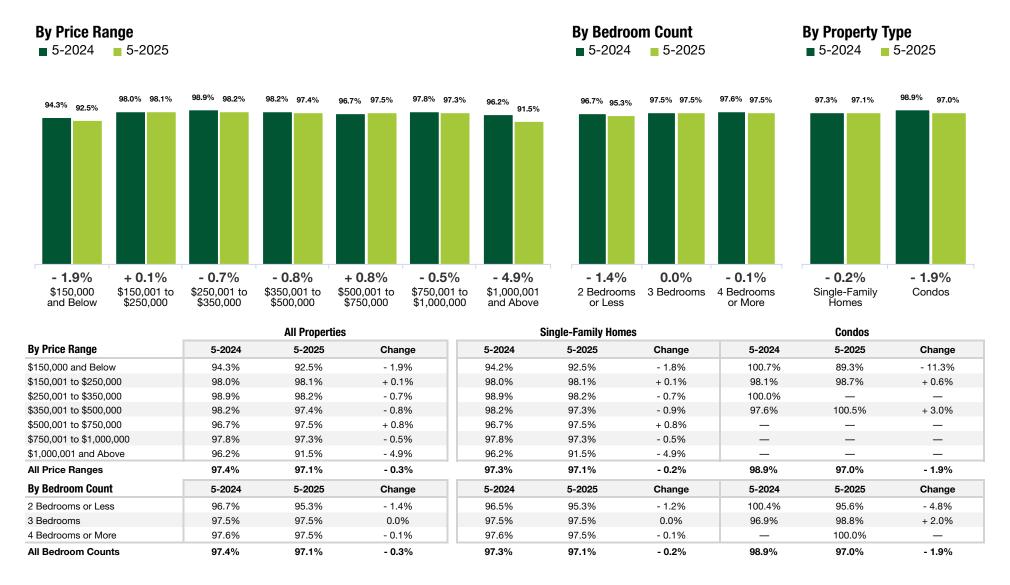
Single-ramily nomes			Condos		
5-2024	5-2025	Change	5-2024	5-2025	Change
\$149,700	\$160,000	+ 6.9%	\$154,950	\$169,250	+ 9.2%
\$226,000	\$240,281	+ 6.3%	\$231,950	\$154,900	- 33.2%
\$368,685	\$378,900	+ 2.8%		\$210,000	
\$245,000	\$260,000	+ 6.1%	\$174,125	\$169,250	- 2.8%

Percent of List Price Received





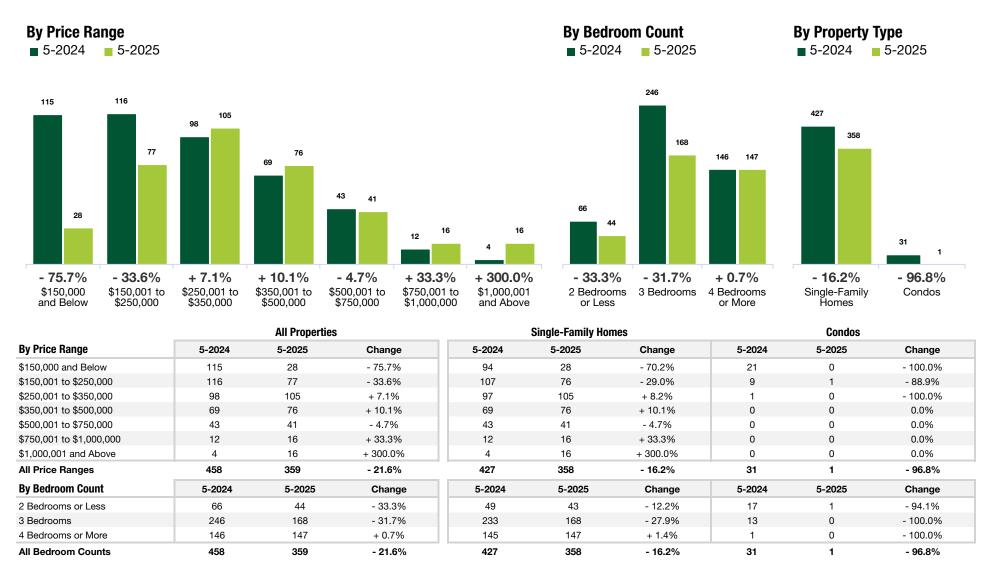




Inventory of Homes for Sale

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

